

# Financial Feasibility

Will your proposed development make money?  
What profit margin can you expect to achieve? Is the project commercially viable?

Date: 15 February 2012

Time: 9.00am- 5.00pm  
(morning tea, lunch and  
afternoon tea provided)

Venue: UDIA NSW  
Level 11, 66 King Street, Sydney NSW

Cost: \$825 UDIA NSW Members  
\$1075 Non Members  
\$825 Argus Software clients

## Group Discounts:

Book three or more attendees at the same time and receive a 10% discount. Registrations can be made up of any combination of courses and dates but must be received by UDIA NSW at the same time.

Register your expression of interest at [training@udia-nsw.com.au](mailto:training@udia-nsw.com.au) or online at [www.udia-nsw.com.au](http://www.udia-nsw.com.au)

## Continuing Professional Development (CPD) Points

NSW assigns 1 CPD point per 1 hour of learning for all UDIA NSW professional development courses. A Certificate of Completion will be issued on course completion accomplishment. This may be used as evidence towards your own CPD requirements.

For further information please call 02 9262 1214 or email [training@udia-nsw.com.au](mailto:training@udia-nsw.com.au)

## Course content

A financial feasibility *analysis* will tell you whether your proposed development will be a financial success or a failure. It will highlight potential problems or risk you may face along the way enabling you to undertake sensitivity analysis to better understand the risks. This systematic method of taking into account all projected costs and income provides clear direction to ensure a successful financial outcome for a project.

Run as a practical workshop, **Financial Feasibility** provides participants with an in-depth understanding of how to conduct a financial feasibility study. The course will also take attendees through a lead software package - Argus Developer. After completion, participants will gain competencies to use the software and be able to understand the output needed to assess the financial feasibility of a project.

## Learning outcomes

- Understand the key performance indicators used when accessing the economic viability and profitability of a development project such as IRR, Profit on Cost, ROI, ROE, Development Yield etc
- Identify and understand the different finance options, sources and terminology
- Understand risk and sensitivity analysis, how to stress test your project
- Understand methods for determining land price
- Identify the data needed for your analysis and where it might be obtained
- Operate a leading cash flow software package.

## Guest presenters

Argus Software

UDIA NSW courses are written and delivered by practicing industry experts and combines theory with practical examples with reference to what's happening in the industry so participants can immediately apply what they learn back in the workplace



# Financial Feasibility

15 February 2012

## REGISTRATION FORM

Course fees      UDIA NSW Member \$825 —      Non Member \$1075 —      **Total:** —  
(includes course materials, morning, afternoon tea and lunch)

### Attendee Details

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_ Company: \_\_\_\_\_  
Job Title: \_\_\_\_\_ Email: \_\_\_\_\_  
Postal Address: \_\_\_\_\_ Suburb: \_\_\_\_\_  
State: \_\_\_\_\_ Postcode: \_\_\_\_\_ Phone: \_\_\_\_\_ Mobile: \_\_\_\_\_  
Special dietary requirements: \_\_\_\_\_  
How did you hear about this course: \_\_\_\_\_

### Payment Details

**Payment enclosed:** (please circle ) **Cheque** (Please fax a copy of your registration to UDIA NSW before posting cheque )  
**Please debit my:** (please circle ) **Mastercard   Visa   Amex   Diners** (Extra charges will be incurred if using AMEX 3% or Diners 4% )

**Name of Cardholder:** \_\_\_\_\_ **Exp:** \_\_\_\_\_

**Card No.:** \_\_\_\_\_ **Signature:** \_\_\_\_\_

\*This form will be a tax invoice on receipt of payment. ABN 43 001 172 363

Please send your registration form to the UDIA NSW Office in one of the following ways:

**Fax:** (02 ) 9262 1218      **Email:** training@udia-nsw.com.au      **Post:** PO Box Q402, QVB Post Office, NSW 1230

For further enquires please call UDIA on 02 9262 1214 or email training@udia-nsw.com.au.

### Transfer / Cancellation Policy:

0 – 7 working days prior to the enrolled module of the Professional Development Program:

>Transfer of course / module/s to another date = \$200

>Transfer of course / module/s to another person = \$100

The full course fee will be charged for cancellations received less than seven ( 7 ) working days prior to the commencement of the program. A full refund will be made for cancellation made prior to seven ( 7 ) working days before the commencement of the program.

UDIA NSW reserves the right to alter, amend or cancel all or any of the arrangements in the course brochure. These courses are intended to educate and inform only and do not constitute the provision of financial advice.

**Privacy Policy:** The collection of these details is so that we can register you and your colleagues for this event. The information will be stored on the UDIA NSW database and may be used for future marketing of UDIA NSW events. If you do not wish to receive further marketing information from UDIA NSW please email [udia@udia-nsw.com.au](mailto:udia@udia-nsw.com.au).