



ARGUS Software Certification (ASC) University Program



ARGUS Developer Certification for Universities

ARGUS Developer™ is an established real estate development pro forma software program in use by thousands of owners, commercial developers, home builders, land developers, brokers and financial institutions throughout the world. It is designed to work for all forms of real estate, including: commercial, single or multifamily residential, retail, office, industrial, land development and any combination for mixed-use developments.

One Day Onsite Certification Package Includes:

- Classroom Agenda:
 - Development Stages
 - Construction Costs
 - Sales Distribution
 - Capitalized Rent
 - Hotel Phase
 - Retail/Office Phases
 - Residential Apartment Phase
 - Residential Condominium Phase
 - Financing
 - Partner Contributions
 - Profit Distribution
 - Performance Measures
 - Sensitivity Analysis
 - Exporting to Excel
 - Reports
- Practice case studies
- ARGUS Developer license
- ASC Developer certification exam, taken online

ARGUS Developer Product Features:

- **Multi-Phased Project Interface:** Get a clear view of your development project. With a full range of phase options including the ability to reorder the phases according to changes in your project, ARGUS Developer can handle any project of any scope using its individualized phase and timing features.
- **Sensitivity Analysis:** Multiple scenarios can be created with various parameters and variables. Create a sensitivity analysis at any stage of the development project with changes in up to six simultaneous variables helping you to prepare and plan for any situation.
- **Structured Finance:** Create an unlimited number of partnership and loan structures to calculate financing on individual phases or a group of phases as well as show the participation of these financing structures.
- **Waterfall Returns:** Easily calculate preferred and waterfall returns including: IRR "look back", promote and residual percentage waterfalls.
- **Tax on Profit Distribution:** Analyze after tax IRRs and returns on equity for each finance source with a straightforward percentage of tax on profits before and after tax.
- **Land Residual Calculations:** Determine the correct land purchase price based on targeted returns.
- **Automatic Infrastructure Cost Allocation:** Save time and headache by automatically allocating infrastructure costs to individual development phases.
- **User-Defined Project Templates:** ARGUS Developer files can be saved as templates to facilitate rapid analysis of similar opportunities in the future.

Benefits

- ARGUS Developer expertise recognized with the ASC - Developer designation
- Helps students become more marketable when they begin their job search
- Comprehensive program structured for all levels of users
- Adds value to your school's degree program
- Available for undergraduates and graduate students
- Available for full- or part-time students

Attention Professors:

ASC certified professors are eligible to instruct students in ARGUS Developer, from the beginner level through to ASC Developer certification. For more information, contact Kari Mayfield at kmayfield@argussoftware.com.

For pricing, please contact Kari Mayfield at (713)341-3622 or kmayfield@argussoftware.com

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